



**Institut Européen
d'Administration Publique**

– Centre européen de
gestion financière publique

**European Institute
of Public Administration**

– European Centre for
Public Financial Management

Public Financial Management

Seminar

**Using Public-Private Partnerships Effectively:
The Challenges for New Public Financial Management**

Warsaw (PL), 13-14 November 2007

Seminar venue:

Hyatt Regency Warsaw Hotel, Belwederska Ave 23
Warsaw, Poland

Organised by the

*European Institute of Public Administration
European Centre for Public Financial Management
(EIPA Warsaw)*

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PROGRAMME

Public-Private Partnership (PPP) is at the heart of the new approach to public finance. The growing trend towards public-private partnering in Europe as a means of delivering public services is being driven by pressure on governments to comply with balanced budgetary requirements and new legislation, and to meet the demand of citizens for better quality services. Many of these PPPs are complex contracts, of high value and for a long period of time, which will influence the way public services are delivered in Europe for the foreseeable future.

Objectives:

This seminar provides a knowledge of PPP in Europe and practical experience in the process of planning and procuring a PPP. The objective of the seminar is threefold:

- (1) to understand what PPP is, why it is being used in Europe and how to implement it effectively;
- (2) to draw lessons from the specific national experience in Poland of creating the right legal and operating framework for PPP in Europe;
- (3) to bring together professionals and public managers to exchange knowledge and facilitate co-operation.

Target group:

This seminar should be of particular interest to those involved in implementing PPP: policy makers, public officials, academics and the private sector in the EU Member States, Candidate Countries and beyond. It should also be of interest to officials in European institutions.

Method:

The seminar will use a mixture of presentations, discussions and exercises. Case studies will be used to illustrate practical issues involved in the process of planning and procuring a PPP. The seminar will be led by experienced practitioners who are involved in the day-to-day business of PPP. The style of the workshop will be very practical, interactive and problem-solving oriented. The moderator of the seminar will be Michael Burnett from the European PPP Forum, European Institute of Public Administration, Maastricht.

The seminar will be conducted in English.

Tuesday 13 November 2007

9.00

REGISTRATION

9.30 – 9.45

Welcome

Slawomir Żalobka – Director, European Centre for Public Financial Management, EIPA Warsaw (PL); *Dr Miriam Allam*, EIPA Warsaw (PL)

SESSION 1 - INTRODUCTION TO PPP

9.45 – 11.00

PPP - A European Perspective

Michael Burnett, Senior Lecturer, European Policies Unit, EIPA, Maastricht (NL)

Coffee break

11.15 – 12.15

The European rules on PPP and concessions

Michael Burnett

Lunch

SESSION 2 - REMOVING BARRIERS TO PPP

13.30 – 13.40

Moderator's introduction to session 2

Michael Burnett

13.40 – 14.40

The PPP law in Poland – Objectives and context

Anna Glapa, Head of Unit, Ministry of Regional Development (PL)

14.40 – 15.40

The PPP law in Poland – Necessary but not sufficient?

Bartosz Korbus, Director, Institute of Public-Private Partnerships, Warsaw (PL)

Coffee break

16.00 – 17.00

Planning PPP in Poland – The case of 7 projects in the City of Warsaw

Dr Marian Moszoro, Professor of Finance at WSB-NLU in Nowy Sacz and former Deputy Finance Minister of Poland (PL)

19.00

Dinner at a restaurant in the Hyatt Hotel

SESSION 3 - IMPLEMENTING PPP IN PRACTICE

9.00 – 9.10

Moderator's introduction to session 3

Michael Burnett

9.10 – 10.40

PPP in practice and Competitive Dialogue

- Contractual aspects of a Private Finance Initiative (PFI)
- Service commencement and performance levels
- Partnering review

David Hutton, Partner, Head of Built Environment Division
Bevan Brittan LLP, London (UK)

Coffee break

11.00 – 12.30

PPP in practice and Competitive Dialogue (continued)

- Outlining the competitive dialogue and its aims
- The process itself
- How to become a preferred bidder and what to select

David Hutton

Lunch

13.30 – 15.00

PPP in practice and Competitive Dialogue (continued)

- What to expect from competitive dialogue: lessons learnt
- The future of competitive dialogue: developing a model for continuous improvement

David Hutton

15.00 – 15.30

Evaluation of the seminar

End of the seminar

GENERAL INFORMATION

Programme

The programme will commence on Tuesday, 13 November at 9.00 and finish on Wednesday, 14 November at 15.30.

Seminar venue

The seminar will take place at the Hyatt Regency Warsaw Hotel*****, Belwederska Ave 23, Warsaw, tel.: +48 22 558 12 34, fax: +48 22 558 12 35.

Working language

Training will be conducted in English.

Fee

The participation fee is **€690,-** and includes documentation, 2 lunches, 1 dinner and refreshments. Accommodation and travel costs are at the expense of the participants or their administration. Please note that prepayment is a condition for participation on the basis of pro-forma invoice submitted by EIPA. After the seminar an official final invoice will be sent to your administration. You are kindly asked to cover the bank charges when making the transfer. For cancellations received after 22 October 2007 we will have to charge an administration fee of €150 unless a replacement participant is found.

Hotel reservations

The European Institute of Public Administration, Antenna Warsaw, will be pleased to make reservations for you (at a special EIPA rate) at the Hyatt Regency Warsaw Hotel ***** (www.warsaw.regency.hyatt.com), Belwederska Ave 23, Warsaw, at a rate of €107 p.p.p.n. (incl. breakfast & VAT).

Please note that the hotel offers persons accompanying the participant the possibility of free accommodation (incl. breakfast). Should you wish to make use of this possibility, please indicate the dates of arrival and departure on the registration form.

Participants can also stay at other hotels, e.g. at the Hotel Reytan *** (20 min. walking distance from the conference venue), Rejtana Street 6, Warsaw, tel.: +48 22 646 31 66, fax: +48 22 646 29 89. Online reservations for the Hotel Reytan can be made via www.reytan.pl (with 15% discount) at a rate of €80 p.p.p.n. (incl. breakfast & VAT) and have to be made by participants themselves.

Please note that if you register after the closing date, hotel reservations cannot be guaranteed.

The Hyatt hotel offers transfers from/to the airport (55 PLN/14.5 EUR one way). Please indicate your exact flight details in case you require the transfer. A driver will hold your name at the arrival hall at the airport.

Meals

The lunches will be served in the Mezzanine Foyer of the Hyatt Regency Warsaw Hotel and dinner at the restaurant of this hotel. Should you require a special menu (e.g. vegetarian) please inform the Programme Organiser so that this can be arranged.

Registration

Kindly complete the registration form and return it **before 22 October 2007** to Ms Katarzyna Minda, Programme Organiser, European Institute of Public Administration, EIPA Warsaw, Wawelska 56, 00-922 Warsaw, Poland, tel.: +48 22 570 84 00, fax: +48 22 570 84 07, e-mail: warsaw_secretariat@eipa.eu. You can also submit the online registration form which can be found on EIPA's website: <http://www.eipa.eu>.

Confirmation

Confirmation of registration will be forwarded to participants on receipt of the completed registration form.

